



Mr. Rudy Schmidt, MHS
ETL Account Executive
Energy Technology Laboratories
7096 McVay Rd.
Germantown, TN 38138

Re: "Resort Spa" Showerheads

Dear Mr. Schmidt:

Thank you for your April 3, 2000 letter regarding the subject fixtures. I agree with your statement that the "Oxygenics" technology is pleasing to our guests and a substantial energy-saver.

Regarding your request for confirmation of the showerheads as an "approved fixture," the "Resort Spa" currently meets our 2000 Brand Standards and therefore would be welcome in any of our Embassy Suites and Hampton Inn hotels.

If you need additional assistance, please feel free to contact me at (901) 374-5798.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jim Hartigan', written over a horizontal line.

Jim Hartigan
Vice President
Quality Assurance/Guest Assistance

JRH:ld